



Disadvantaged Business Enterprises

October 2016 Newsletter

Louisiana rolls out campaign that highlights roundabout safety tips

BATON ROUGE, La.— In its continued effort to promote safety for traveling motorists, the Louisiana Department of Transportation and Development is highlighting the benefits of roundabouts with a nearly three-week safety campaign that will run from October 10 to 28.

[Roundabouts](#) are one-way, circular intersections designed to improve safety and efficiency for motorists, bicyclists and pedestrians. The campaign aims to educate drivers on how to navigate roundabouts and their benefits. [Roundabouts](#) reduce crashes by decreasing stop-and-go traffic.

“A well-designed roundabout improves safety, operations, looks and feel of an intersection. Most importantly, roundabouts save lives,” DOTD Secretary Shawn D. Wilson, Ph.D., said. “With this campaign, we want to show motorists how to drive in a roundabout and how roundabouts benefit our communities and adjacent businesses by reducing severe crashes, improving traffic flow and ease access.”



Secretary Wilson’s voice is featured in the 30-second PSA airing in October on various radio and television stations statewide. [View the public service announcement by clicking here.](#)

Roundabouts reduce fatalities by 90 percent, injury crashes by 76 percent and pedestrian crashes by 30 to 40 percent. Roundabouts are also eco-friendly and help decrease fuel consumption and carbon emissions by reducing vehicle delay and the number and duration of stops, compared to signalized intersections. In addition, roundabouts are designed to accommodate oversized vehicles.

Here are the step-by-step instructions for safely navigating a roundabout:

- Start to slow down.
- Share the road.
- Yield to traffic.
- Proceed slowly to the right.
- Follow directional signs.
- Exit carefully.



Contact:

LA DOTD Compliance Office
1201 Capitol Access Road
Baton Rouge, LA 70802
(225) 379-1382



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In Louisiana, roughly 30 roundabouts have been constructed, and another 100 have been proposed.

DOTD has partnered with Louisiana Radio Network and Louisiana Broadcasters Association to air the PSAs a total of 15,000 times over various radio and TV stations. This effort is supported by the Louisiana Highway Safety Commission, the Louisiana Center for Transportation Safety at LSU, the Louisiana State Police, in coordination with the Strategic Highway Safety Plan Communications Coordinating Council and regional transportation safety coalitions which support Louisiana's highway safety vision of Destination Zero Deaths.

To help Louisiana reach zero deaths, residents are encouraged to share campaign materials with family and friends.

In addition to PSAs, these regional coalitions will also help spread the word through their respective social media pages, using the hashtag **#RoundaboutSafetyLA**.

For more information about this campaign, visit www.destinationzerodeaths.com and click on "Share our Marketing Materials," then Roundabouts.



Dear DBE Firm:

The Disadvantaged Business Enterprise (DBE) Program is designed to ensure that small minority and women-owned businesses are able to compete on an equal basis for contracting opportunities within the transportation industry.

Please take a few moments to complete the survey below in order to properly identify areas of concern. Your assistance will aid in creating common solutions and increase contracting opportunities for all.

Business Name: _____

Business Address: _____

Business Email: _____

Business Phone No.: _____ Specialty Areas: _____

Do you actively quote LA DOTD projects? Yes No

If not, why? _____

Do you bid primarily as a: prime contractor or sub-contractor

Are you interested in becoming a prime contractor? Yes No

Have you ever received a LA DOTD job? Yes No

Do you plan to actively bid LA DOTD work in the future? Yes No

If not, why: _____

Are there any barriers you see to quoting LA DOTD jobs? Yes No

If yes, please explain: _____

If barriers listed, what do you see as ways to overcome those barriers?

Accounting & Record Keeping

- Financial Analysis
- Accounting Software

Financial Assistance

- Cash Flow/Working Capital
- Loan & Bond Packaging

Business Management

- Business Planning
- Project Management

Marketing

- Marketing Strategies
- Marketing Plan

Contract Compliance

- Federal/State Compliance
- EEO/Affirmative Action

Job Cost Control

- Preparing Budgets
- Actual Cost Reports

Scheduling & Planning

- Plans & Specs
- Project Scheduling
- Labor/Bar Chart
- Material Delivery
- Estimating/Bidding

Legal

- Contract Negotiations
- Delay Contract
- Construction Lien Law

Contract Compliance

- Hardware/Software

Please complete and return to SJB Group, LLC

Email: jackie.desbordes@sjbgroup.com

Mail: P.O. Box 1751, Baton Rouge, LA 70821-1751

Fax: 225-769-3596

in being provided.

Please circle the areas of assistance you are interested

Tuesday/Thursday Breakfast Social and Discussions

Toro Tree Services

October 18, 2016

Highlights – The SJB Group DBE Supportive staff Mrs. Jackie des Bordes (Program Coordinator) and Mr. Kenyatta Sparks (Program Assistant) met with Mr. Tony Robins with Toro Tree Services. The purpose of the meeting was to provide Mr. Robins with a better understanding of the DBE Program and to provide him with pertinent information about the DBE Supportive Services Program and the services available to his company, at no cost. As a result of the meeting with Mr. Robins, DBESS provided him with a the necessary documents needed for him to obtain his SBE Certification and the LA DOTD – DBE Certification Expansion of Business Services Request Form, so he could request additional LA DOTD Work Items Codes to be added to his DBE Certification. DBESS staff will also be assisting Mr. Robins with the marketing of his services by scheduling one-on-one meeting with the Prime Contractors of his choice and featuring him in the “Featured DBE” article in their next DBE Newsletter.

We thank Mr. Robins for taking time out of his busy schedules to meet with us here at SJB Group and look forward to assisting him in the future business endeavors of his firm.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:30 am to 11:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



Tuesday/Thursday Breakfast Social and Discussions

Frederick Demore, LLC.

October 20, 2016

Highlights – The SJB Group DBE Supportive staff Mrs. Jackie des Bordes (Program Coordinator) and Mr. Kenyatta Sparks (Program Assistant) met with Mr. Jayson Blunt and Mrs. Nicole Blunt with Frederick Demore, LLC. to provide them with a better understanding of the DBE Program and the type services available to his company, at no cost. As a result of the meeting DBESS provided Mr. & Mrs. Blunt with a tutorial of how to navigate through the LA DOTD website, so they could locate and view pertinent information about LA DOTD Projects they may be interested in chasing as a prime or sub-contractor; the contact information for Mr. Alfonzo Simon, the LA DOTD Electronic Bidding Specialist, so they could get assistance with getting registered as an On-line Bidder; and the necessary documents for them to obtain their SBE Certification through the LA DOTD Compliance Office. DBESS staff will also be assisting Mr. & Mrs. Blunt with the marketing of their services by revising their company's Capability Statement and Business Card, as well as scheduling one-on-one meeting with prime contractors they want to market their services to for future partnering opportunities.

We thank Mr. & Mrs. Blunt for taking time out of their busy schedules to meet with us here at SJB Group and look forward to assisting them in the future business endeavors of their firm.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:30 am to 11:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



PREVENTING BACKOVERS...

A backover incident occurs when a backing vehicle strikes a worker who is standing, walking, or kneeling behind the vehicle. These incidents can be prevented. According to the Bureau of Labor Statistics, over 70 workers died from backover incidents in 2011. These kinds of incidents can occur in different ways. For example:

On [June 18, 2009](#), an employee was working inside a work zone wearing his reflective safety vest. A dump truck operating in the work zone backed up and struck the employee with the rear passenger side wheels. The employee was killed. The dump truck had an audible back up alarm and operating lights.

(OSHA	Inspection	Number	313225377)
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On [June 9, 2010](#), an employee was standing on the ground in front of a loading dock facing into the building while a tractor trailer was backing into the same dock. The trailer crushed the employee between the trailer and the dock. (OSHA Inspection Number 314460940)

The purpose of this webpage is to provide information about the hazards of backovers; solutions that can reduce the risk or frequency of these incidents; articles and resources; and references to existing regulations and letters of interpretation.

How do backover incidents occur?

Backover accidents can happen for a variety of reasons. Drivers may not be able to see a worker in their [blind spot](#). Workers may not hear backup alarms [because of other worksite noises](#) or [because the alarms are not functioning](#). A spotter assisting one truck [may not see another truck behind him](#). [Workers riding on vehicles](#) may fall off and get backed over. Drivers may assume that the area is clear and [not look in the direction of travel](#). Sometimes, it is [unclear](#) why a worker was in the path of a backing vehicle. A [combination of factors](#) can also lead to backover incidents.

What can be done to prevent backover incidents?

Many solutions exist to prevent backover incidents. Drivers can use a spotter to help them back up their vehicles. Video cameras with in-vehicle display monitors can give drivers a view of what is behind them. Proximity detection devices, such as radar and sonar, can alert drivers to objects that are behind them. Tag-based systems can inform drivers when other employees are behind the vehicle and can alert employees when they walk near a vehicle equipped to communicate with the tag worn by the employee. On some work sites, employers can create internal traffic control plans, which tell the drivers where to drive and can reduce the need to back up. In some cases, internal traffic control plans can also be used to separate employees on foot from operating equipment.

Training is another tool to prevent backover incidents. Blind spots behind and around vehicles are not immediately obvious to employees on foot. By training employees on where those blind spots are and how to avoid being in them, employers can prevent some backover incidents. One component of this training can include putting employees who will be working around vehicles in the driver's seat to get a feel for where the blind spots are and what, exactly, the drivers can see. The National Institute for Occupational Safety and Health (NIOSH) several [blind spot diagrams](#) that can help explain what drivers of various large trucks can see.

This article was taken from the OSHA website. For more information on this topic, visit www.osha.gov. Please share this information with your employees.

Events & Workshops

EVENTS/WORKSHOPS OFFERED BY THE LOUISIANA SMALL BUSINESS DEVELOPMENT CENTERS:

For more information and to register for these events, visit: <https://www.lsbdc.org/>

On Demand

[Five Steps to Secure Financing](#) [Register](#)

On Demand, available until September 30

Topic: Financing and Capital

In this self-paced training video, you will learn the five key steps to financing your small business. After completing this series, you will gain a better understanding of financial planning and assessment, credit and collateral, sources of funding and pitching your business idea. Click the registration link below to get started!

Speaker: Speaker(s): Mike Pennison, Senior Business Consultant

Location: [Louisiana Small Business Development Center, Online](#)

Fee: \$ 25.00

[Create a Winning Sales Strategy](#) [Register](#)

On Demand, available until October 01

Topic: Marketing and Sales

Good relationship skills, strategic planning and product expertise all contribute to effective selling. In Creating a Winning Sales strategy, you will learn practical solutions for profitable sales growth. Click the registration link below to get started.

Speaker: Speaker(s): Presented by Erik Waters, Business Consultant

Location: [Louisiana Small Business Development Center, Online](#)

Fee: \$ 25.00

[How to Start a Business](#) [Register](#)

On Demand, available until September 30

Topic: Start-up Assistance

This course will introduce you to the basics of

creating and financing a successful business. You will learn to evaluate your ideas, choose the best financing options and legally register your business. The course will point you to the resources you need on your entrepreneurial journey. Click the registration link below to get started.

Speaker: Carmen Sunda, Small Business Expert

Location: [Louisiana Small Business Development Center, Online](#)

Fee: \$ 25.00

November

[Starting and Financing Your Veteran Owned Business - Hammond](#) [Register](#)

Tuesday, November 01, 2016 9:00 AM to 12:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for veterans and military families interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses. Special focus on financing for veteran owned businesses.

Speaker: Louisiana SBDC at Southeastern Louisiana University

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

(Events & Workshops Continued)

Government Contracting 101-Shreveport [Register](#)

Wednesday, November 02, 2016 8:30 AM to 11:00 AM

Topic: Government Contracting
 The Northwest Central Louisiana Small Business Development Center (LSBDC) and the Northwest Louisiana Government Procurement Technical Assistance Center (PTAC) are co-sponsoring a Government Contracting seminar to educate Louisiana business owners on Wednesday, November 2 in Shreveport at the NSU School of Nursing Building A, Room 202, 1800 Line Avenue. Jeff Ulrich, Procurement Counselor at PTAC is the lead presenter at this informative seminar which will cover Government Contracting topics including: Government lingo, basic regulations, overview of registrations and certifications, and procurement websites. Dana Cawthon, SBDC Regional Director will provide an overview of no-charge services offered to Louisiana businesses and how government contracting can significantly improve a small business' profits.

Speaker: Presenters will be Dana Cawthon, Regional Director of the Northwest & Central Region Small Business Development Center and Jeff Ulrich, Procurement Counselor at Northwest LA Government Procurement Center.

Location: [Government Contracting 101: Keys to Government Contracts, NSU Nursing Ed Center, Building A \(The Red Brick Building\), Shreveport](#)

How to Comply with the Federal Wage and Hour Law - Covington [Register](#)

Wednesday, November 02, 2016 8:30 AM to 10:30 AM

Topic: Human Resources
 How to comply with the Federal Wage & Hour Law---including Dramatic Changes with Overtime and Independent Contractor Regulations In today's

work environment, it is absolutely imperative that employers both large and small comply with the Federal Wage & Law. The lawsuits filed against employers under that law are at the highest number ever and continuing to grow. At this seminar session, we will discuss the basic Wage & Hour requirements, changes in overtime and independent contractor regulations, and a plan to reduce the risk of liability.

Speaker: E. Fredrick Preis, Jr Partner Breazeale Sachse & Wilson, LLP Labor & Employment Law Section

Location: [St. Tammany West Chamber of Commerce, Covington](#)

Employee Handbooks with Alex Glaser [Register](#)

Wednesday, November 02, 2016 11:45 AM to 1:30 PM

Topic: Legal Issues
 Are you ready to increase your staff and grow your business? Making the right, informed decisions can keep you out of court and prevent you from getting fined or worse. Certain legal requirements apply whether you hire employees or independent contractors. There is much misinformation out there that can confuse you as to who is who and what rules really apply to the business and the contractor/employee they hire. Find out from Labor and Employment attorney Alex Glaser what these requirements are and what you need to know about the people who work for you. Topics include: · How to determine the difference between an independent contractor and a salaried employee · Your legal responsibility for your employees · Employee Handbooks and what to put in them · Benefits requirements overview
 Speaker: Alex Glaser, Attorney at Law, Phelps Dunbar Law Firm

Location: [Phelps Dunbar](#)

(Events & Workshops Continued)

[Starting & Financing A Small Business](#) [Register](#)

Wednesday, November 02, 2016 2:30 PM to 4:30 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Join us at LEDA for this free event. Please register online or call 337-482-6312 for attendance.

Speaker: Heidi Melancon, Director & Lauren Titus, Consultant, LSBDC at UL Lafayette

Location: [Lafayette Economic Development Authority, Conference/Media Room, Lafayette](#)

[Government Contracting 101-Natchitoches](#) [Register](#)

Thursday, November 03, 2016 8:30 AM to 11:00 AM

Topic: Government Contracting

The Northwest Central Louisiana Small Business Development Center (LSBDC) and the Northwest Louisiana Government Procurement Technical Assistance Center (PTAC) are co-sponsoring a Government Contracting seminar to educate Louisiana business owners on Thursday, November 3 in Natchitoches on the campus of Northwestern State University in Caspari Hall, Executive Conference Room, third floor at 310 Sam Sibley Drive. Jeff Ulrich, Procurement Counselor at PTAC is the lead presenter at this informative seminar which will cover Government Contracting topics including: Government lingo, basic regulations, overview of registrations and certifications, and procurement websites. Dana Cawthon, SBDC Regional Director will provide

an overview of no-charge services offered to Louisiana businesses and how government contracting can significantly improve a small business' profits.

Speaker: Presenters will be Dana Cawthon, Regional Director of the Northwest & Central Region Small Business Development Center and Jeff Ulrich, Procurement Counselor at Northwest LA Government Procurement Center.

Location: [Government Contracting 101: Keys to Government Contracts, Caspari Hall, Natchitoches](#)

[Get Certified! - 8\(a\) Business Development Program - Walker](#) [Register](#)

Thursday, November 03, 2016 9:00 AM to 11:30 AM

Topic: Government Contracting

The SBA's 8(a) Business Development Program, named for a section of the Small Business Act, is a business development program created to help small, disadvantaged businesses compete in the American economy and access the federal procurement market. During this workshop, we will walk you through the completion of the online certification process. The basic eligibility requirements include: - the firm must be a small business; - the firm must be unconditionally owned and controlled by one or more socially and economically disadvantaged individuals who are of good character and citizens of the United States; - the firm must be daily managed by one or more socially and economically disadvantaged individuals who are of good character and citizens of the United States; and - the firm must demonstrate the potential for success (two-year rule). The workshop will cover: 1. Eligibility criteria for Section 8(a) program participation; 2. Overview of the electronic application; 3. Review of the required supporting documentation; 4. Review, explanation and guidance in completing the required SBA Forms (i.e. 912, 4506T, 413, 1623, 1790); and 5. Additional information as needed by the participants. The goal of this

(Events & Workshops Continued)

workshop is to educate the small business community on the Section 8(a) program and to provide guidance in the completion of the electronic application.

Speaker: Jo Lawrence - Deputy District Director - US Small Business Administration

Location: [Livingston Parish Literacy and Technology Center, Walker](#)

[2016 Tax Update](#) [Register](#)

Thursday, November 03, 2016 9:00 AM to 12:00 PM

Topic: Tax Planning

Three-hour certificates of attendance will be issued to attendees. This event is specifically tailored to tax professionals, not the general public. Representatives from the Internal Revenue Service & the Louisiana Department of Labor will address recent updates affecting how tax preparers and practitioners do business. The workshop will be presented in a classroom setting, so questions and comments are encouraged.

Speaker: Representatives from the LA Department of Revenue & the Internal Revenue Service

Location: [Louisiana Immersive Technologies Enterprise \(LITE\), Theatre, Lafayette](#)

Fee: \$ 20.00

[SEBD Certification - Certification to Grow Your Business](#) [Register](#)

Thursday, November 03, 2016 10:00 AM to 12:30 PM

Topic: Managing a Business

This seminar is targeted to Cultural Economy Businesses in the State of Louisiana. Get certified now to take advantage of upcoming programs designed to grow your creative business!!! Business Certifications give businesses access to opportunity in contracting, funding and grant programs. There are a variety of federal, state and local certification programs that can enhance your

chances to not only get a contract but also to expand and grow! Learn how your business can benefit from CERTIFICATION as a Louisiana SMALL AND EMERGING BUSINESS. Benefits of free SEBD Certification include: Business developmental assistance, entrepreneurial training, marketing, computer skills, accounting, industry-specific assistance and increased procurement opportunities. Learn more about SEBD and other business certification programs. Plan now to attend this free seminar.

Speaker: Tina Langlois, SBDC Consultant

Location: **Online**

[Get Certified! Veteran Owned Business Certification \(VOSB/SDVOSB\) Workshop - Walker](#) [Register](#)

Thursday, November 03, 2016 12:30 PM to 2:15 PM

Topic: Government Contracting

Every year, the federal government awards over \$500 billion in contracts and a significant share of those contracts are specifically allotted to small businesses. SBA works with federal agencies to assist them in identifying and awarding contracts in order to meet the 23% statutory goal of government-wide small business prime contracting. Federal agencies are also required to award a certain percentage of these contracts to veteran-owned small businesses. The Veterans Entrepreneurship and Small Business Development Act of 1999 established an annual government-wide goal of not less than 3% of the total value of all prime contract and subcontract awards for service-disabled veterans. This workshop will: - provide training and assistance to the veteran small business community - provide eligibility criteria for service-disabled and veteran-owned small businesses - provide process for Veterans Administration Verification Process for service-disabled veteran-owned small businesses - provide guidance on registering as a veteran-owned small business - provide information on

(Events & Workshops Continued)

contracting opportunities for veterans Participants can bring their laptops or work from computers provided. SBA encourages all small businesses to learn more about the Veteran-owned Small Business Contracting Program and learn how to take advantage of this federal contracting opportunity. The training will provide information on completing required registrations, applying for various certifications, information on identifying contract opportunities.

Speaker: Jo Lawrence - Deputy District Director, US Small Business Administration

Location: [Livingston Parish Literacy and Technology Center, Walker](#)

Get Certified! Woman Owned Small Business Certification (WOSB) Workshop - Walker Register

Thursday, November 03, 2016 2:30 PM to 4:30 PM

Topic: Government Contracting

WOSB Session Overview: Small business certifications are like professional certifications. They document a special capability or status that will help you compete in the marketplace. Unlike permits and licenses, you do not need to obtain certifications to legally operate. However, in order to take advantage of business opportunities such as government contracts, you may need to obtain certain certifications. Women business owners should seek to leverage the opportunities available through the federal government to drive revenue growth. This workshop will guide you in doing just that. Topics to be Covered: • Woman Owned Small Business Federal Government Contract Set-asides • Final WOSB Ruling and Impact and Advantage • Eligible NAICS Codes • WOSB Certification Process • Identifying Contract Opportunities • Effectively Responding to Requests for Government Proposal • Completing Required Registrations Participants can bring their laptops or work from computers provided.

Speaker: Jo Lawrence - Deputy District Director,

US Small Business Administration

Location: [Livingston Parish Literacy and Technology Center, Walker](#)

2016 Tax Workshop Register

Friday, November 04, 2016 9:00 AM to 12:00 PM

Topic: Tax Planning

Tax preparers and CPAs can come and receive state and federal updates for the 2016 tax season. This informative workshop will include a continental breakfast and certificate of attendance. Please pre-register due to limited seating. Online: www.lsbdc.org/msu Email: lsbdc.msu@lsbdc.org Phone: 337-475-5529

Speaker: Representatives from the LA Department of Revenue and Internal Revenue Service

Location: [Central School, 1st Floor, Lake Charles](#)

Fee: \$ 30.00

SEBD Certification - Certification to Grow Your Business Register

Tuesday, November 08, 2016 1:00 PM to 3:00 PM

Topic: Managing a Business

Business Certifications give businesses access to opportunity in contracting, funding and grant programs. There are a variety of federal, state and local certification programs that can enhance your chances to not only get a contract but also to expand and grow! Learn how your business can benefit from CERTIFICATION as a Louisiana SMALL AND EMERGING BUSINESS. Benefits of free SEBD Certification include: Business developmental assistance, entrepreneurial training, marketing, computer skills, accounting, industry-specific assistance and increased procurement opportunities. Learn more about SEBD and other business certification programs. Plan now to attend this free seminar.

Speaker: Tina Langlois, SBDC Consultant

Location: [Fletcher Technical Community College Houma Campus, Houma](#)

(Events & Workshops Continued)

Starting & Financing a Small Business [Register](#)

Wednesday, November 09, 2016 4:00 PM to 6:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Please register online at www.lsbdc.org/msu under Training, call 337-475-5529, or email us at lsbdc.msu@lsbdc.org so that we can prepare for your attendance.

Speaker: Susan Thibodeaux, Business Consultant

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

Fee: \$ 10.00

2016 Updates for Tax Preparers, EAs, and CPAs - Hammond

Thursday, November 10, 2016 9:00 AM to 12:00 PM

Topic: Tax Planning

CPAs, Accountants, and business owners who want to be informed of tax updates going into 2017 should attend this workshop. Representatives from the Louisiana Department of Revenue and the Internal Revenue Service will address recent updates affecting how tax preparers and practitioners do business. Topics will include: * Tax Professional Data Breaches and IRS Future State * 2016 Louisiana Department of Revenue Updates * 2016 Louisiana Tax Amnesty * LDR Tips for Practitioners to Avoid Errors Questions and comments are encouraged. 8:30 - 9:00 Registration 9:00 - 10:15 Updates - LA Department of Revenue 10:15 - 10:30 Break 10:30 - 12:00 Updates – IRS

Speaker: Louisiana Department of Revenue Internal Revenue Service

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

Fee: \$ 20.00

2016 Advisor Symposium - Webcast Hammond

Thursday, November 10, 2016 12:00 PM to 4:00 PM

Topic: Tax Planning

Join us in Hammond for a free, nationwide, live remote webcast of the 2016 Advisor Symposium, hosted by New York Life Insurance Company. This event will address a variety of issues of interest to professional advisors. Topical areas include: estate planning analysis, charitable planning ideas, considering and FLLC, buy sell planning, the economy and financial markets. A variety of continuing education credits will be available upon completion of this webcast: CLE for Attorneys – 3.5 General; 1.5 Specialization Credit for Tax Law CPE for IRS Enrolled Agents - 4.0 hours CPE for Accountants NASBA – 4.0 Taxes CE for Insurance Professionals – 4.0 Life CFP for Financial Professionals – 4.0 Insurance PACE for American College Designations – 4.0 General

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

SEBD Certification - Certification to Grow Your Business

Thursday, November 10, 2016 5:00 PM to 6:30 PM

Topic: Managing a Business

This seminar is targeted for Louisiana Businesses involved in the Cultural Economy. Get certified now to take advantage of upcoming programs designed to grow your creative business! Business Certifications give businesses access to opportunity in contracting, funding and grant programs. There are a variety of federal, state and local certification programs that can enhance your chances to not only get a contract but also to expand and grow! Learn how your business can

(Events & Workshops Continued)

benefit from CERTIFICATION as a Louisiana SMALL AND EMERGING BUSINESS. Benefits of free SEBD Certification include: Business developmental assistance, entrepreneurial training, marketing, computer skills, accounting, industry-specific assistance and increased procurement opportunities. Learn more about SEBD and other business certification programs. Plan now to attend this free seminar.

Speaker: Tina Langlois, SBDC Consultant

Location: **Online**

workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Please feel free to bring laptops!

Location: [Louisiana Technology Park, Baton Rouge](#)

[Veterans: Back to Business Owning](#) [Register](#)

Thursday, November 10, 2016 5:30 PM to 7:30 PM

Topic: Start-up Assistance

This workshop is outlined as a Starting and Financing a Small Business Workshop with emphasis on how Veterans can enter into the workforce as a small business owner. This workshop is highly recommended for all individuals interested in • Determining the feasibility of their business idea, • Planning to start or have just started a small business, • Expanding their business, • Seeking a small business loan, or • Wanting to learn more about planning. Topics of discussion will include business feasibility, business planning, sources of funds for start-up and expansion, small business resources, and required licenses. There is no charge to attend the workshop, but pre-registration is requested.

Speaker: VBOC

Location: [LSBDC Training at University of Louisiana, Stubbs Hall Room 117, Monroe](#)

[Starting and Financing A Small Business](#) [Register](#)

Friday, November 11, 2016 10:00 AM to 12:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this

[Global Entrepreneurship Week \(GEW\): Passion & Innovation On Main Street](#) [Register](#)

Monday, November 14, 2016 11:30 AM to 1:30 PM

Topic: Start-up Assistance

Global Entrepreneurship Week is the world's largest celebration of the innovators and job creators who launch startups that bring ideas to life, drive economic growth, and expand human welfare. Who are the most innovative and dynamic group of Entrepreneurs of our era? Which generation has received the most marketing attention, is the most ethnically diverse, most tolerant of difference, most embracing of change, and more optimistic about the future of America than other generations? Our Millennial Entrepreneurs! Join us on November 14th for a discussion with bankers, business development professionals and successful Millennial Entrepreneurs to answer questions on startup, opportunities, financing and more! • Why Choose Entrepreneurship? To create a business, to create a certain lifestyle for yourself, or to find a way to solve problems and facilitate something that you deeply believe needs to exist. • Who Can Help? Working with the right people can make a world of difference in your success as an Entrepreneur, as well as choosing the right people to help. • Where Are You Located? Being in the right geographic location to make your startup work is sometimes the difference between idea and

(Events & Workshops Continued)

opportunity. • When is the Right Time to Start? Timing is everything! Your product or services' success can hinge on selecting the most opportune time to develop, market and grow your business. • How Ready Are You? Do you have the right skill set that you need to provide your product or service? And, equally important, how are you going to pay for it?

Location: [Nicholls State University, Chef John Fouse Culinary Institute, Thibodeaux](#)

[2016 Tax Conference - Updates for CPAs and Tax Preparers](#) [Register](#)

Tuesday, November 15, 2016 8:30 AM to 12:00 PM

Topic: Tax Planning

Representatives from the Internal Revenue Service & the Louisiana Department of Revenue will address recent updates affecting how tax preparers and practitioners do business. Agenda as follows: 8:30AM - 9:00AM Registration 9:00AM - 10:15AM Louisiana Department of Revenue Updates 10:15AM - 10:45AM Brunch 10:45AM - 12:00PM Internal Revenue Service Updates

Speaker: Louisiana Department of Revenue (LED) & Internal Revenue Service (IRS)

Location: [Fletcher Technical Community College Houma Campus, Houma](#)

Fee: \$ 25.00

[Positive or Poison? Maintaining a Healthy Reputation Online - Hammond](#) [Register](#)

Tuesday, November 15, 2016 9:00 AM to 11:00 AM

Topic: Marketing and Sales

There are so many places online where clients can share feedback with the world about their experiences with you. It's so important that you know what they're saying. TripAdvisor, Yelp, Google, Facebook, and the list goes on and on. I bet that you didn't know that 52% of consumers report that positive customer reviews make them

more likely to do business compared to just 28% who prefer factors like location and price. We want to help you take control of your online presence, tap into the power of reviewing and responding to recommendations, referrals and reviews. In our seminar, we will share how to manage your online reputation and reviews, how to get those powerful reviews and maintain that powerful relationship. We'll also share the powerful tool of how you can use your email marketing and social sites to create a great reputation management team!

Speaker: Kim Walker - 5 Stones Media

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

[SEBD Certification - Certification to Grow Your Business](#) [Register](#)

Tuesday, November 15, 2016 10:00 AM to 12:00 PM

Topic: Managing a Business

Business Certifications give businesses access to opportunity in contracting, funding and grant programs. There are a variety of federal, state and local certification programs that can enhance your chances to not only get a contract but also to expand and grow! Learn how your business can benefit from CERTIFICATION as a Louisiana SMALL AND EMERGING BUSINESS. Benefits of free SEBD Certification include: Business developmental assistance, entrepreneurial training, marketing, computer skills, accounting, industry-specific assistance and increased procurement opportunities. Learn more about SEBD and other business certification programs. Plan now to attend this free seminar.

Speaker: Tina Langlois, SBDC Consultant

Location: [Delgado Community College, H. Giles Martin Hall, New Orleans, LA](#)

(Events & Workshops Continued)

**Global Entrepreneurship Week (GEW):
Passion & Innovation On Main Street** [Register](#)

Tuesday, November 15, 2016 5:30 PM to 7:30 PM
Topic: Start-up Assistance

Global Entrepreneurship Week is the world's largest celebration of the innovators and job creators who launch startups that bring ideas to life, drive economic growth, and expand human welfare. Who are the most innovative and dynamic group of Entrepreneurs of our era? Which generation has received the most marketing attention, is the most ethnically diverse, most tolerant of difference, most embracing of change, and more optimistic about the future of America than other generations? Our Millennial Entrepreneurs! Join us on November 15th for a discussion with bankers, business development professionals and successful Millennial Entrepreneurs to answer questions on startup, opportunities, financing and more! • Why Choose Entrepreneurship? To create a business, to create a certain lifestyle for yourself, or to find a way to solve problems and facilitate something that you deeply believe needs to exist. • Who Can Help? Working with the right people can make a world of difference in your success as an Entrepreneur, as well as choosing the right people to help. • Where Are You Located? Being in the right geographic location to make your startup work is sometimes the difference between idea and opportunity. • When is the Right Time to Start? Timing is everything! Your product or services' success can hinge on selecting the most opportune time to develop, market and grow your business. • How Ready Are You? Do you have the right skill set that you need to provide your product or service? And, equally important, how are you going to pay for it?

Location: [Xavier University, Convocation Center Annex - Room 111, New Orleans, LA](#)

**Millennials And Business
#SWLAMILLS** [Register](#)

Tuesday, November 15, 2016 6:00 PM to 8:00 PM
Topic: Not Set

During Global Entrepreneurship Week, the LSBDC at McNeese State University will be hosting an informative event for millennials. The topics will include: the Millennial Entrepreneur/Potential Business Owner, Millennials and Credit, Innovation Curriculum and McNeese State University resources. We will have live social media feed for this event! #SWLAMILLS
Speaker: Donna Little- LSBDC at Mcneese Director, Sarah Barnjill-Hicks-IberiaBank, Bridget McDaniel-McNeese State University and Nikos Kiritsis- McNeese State University

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

**2016 Tax Conference - Updates for CPAs and
Tax Preparers** [Register](#)

Wednesday, November 16, 2016 8:30 AM to 12:00 PM

Topic: Tax Planning

Representatives from the Internal Revenue Service & the Louisiana Department of Revenue will address recent updates affecting how tax preparers and practitioners do business. Agenda as follows: 8:30AM - 9:00AM Registration 9:00AM - 10:15AM Louisiana Department of Revenue Updates 10:15AM - 10:45AM Brunch 10:45AM - 12:00PM Internal Revenue Service Updates
Speaker: Louisiana Department of Revenue (LED) & Internal Revenue Service (IRS)

Location: [Delgado Community College City Park Campus, H. Giles Martin Hall Room # 102](#)

Fee: \$ 25.00

(Events & Workshops Continued)

Franchising for Entrepreneurial Success - Hammond [Register](#)

Wednesday, November 16, 2016 9:00 AM to 11:00 AM

Topic: Not Set

At this event, we will look at pre-formatted franchise ownership solutions to help you leverage existing business models to:

- ramp-up faster
- mitigate risk
- benefit from training/mentoring
- attain assistance with marketing, staffing/other support
- leverage scales of economy/collective knowledge
- be enabled to work ‘on’ vs. ‘in’ your business

Join us to see if franchises have a ready-made formula that may be right for you. Specialists with FranNet will compare business models, detail the basics of franchising, bust its myths and address whether/how it can suit YOU. Other topics to include:

- Best practices for researching to find business that matches your needs and budget
- Low cost options/financing vehicles
- Business ownership models compared
- Franchise ownership rewards and risks
- Best opportunities (full/part-time owner involvement)

Speaker: Ted Fireman - FranNet of Louisiana

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

Hubzone Certification [Register](#)

Wednesday, November 16, 2016 10:00 AM to 12:00 PM

Topic: Government Contracting

The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. Come prepared to complete your application on site. During this session, we will walk you through completion of the online certification applications. For information on Hubzone Certification, visit <http://www.sba.gov/hubzone/>.

Speaker: SBA

Location: [Louisiana Technology Park, Baton](#)

10KSB Lunch & Learn Series: Your Leadership Style

Wednesday, November 16, 2016 11:30 AM to 1:00 PM

Topic: Managing a Business

Modern leadership places an ever-higher premium on coaching team members to get results. This session will help you discover your personal leadership style, how it impacts the performance of your company, and how to adjust your style to elicit the highest commitment from your employees. Faculty: Ronnie Slone, 10KSB Faculty and President of The Slone Group. Please join us for an impactful seminar presented by Goldman Sachs 10,000 Small Businesses scheduled for Wednesday, November 16, from 11:30 a.m. until 1:00 p.m.

Speaker: Ronnie Slone, 10KSB Faculty and President of The Slone Group.

Location: [Fletcher Technical Community College Houma Campus, Houma](#)

Fee: \$ 10.00

Millenials and the Economy [Register](#)

Wednesday, November 16, 2016 6:00 PM to 9:00 PM

Topic: Not Set

The La. Small Business Development Center at Southern University will host an informative seminar on exploring the way Millennials spend, save and make use of their earing dollars. The seminar is designed to equip existing and future entrepreneurs with the tools and resources needed to capture one of the largest generations in our global economy.

Speaker: Millennial Marketing Specialist Tobias Willhelm

Location: [LSBDC at Southern University: Main Office, *Baton Rouge](#)

(Events & Workshops Continued)

Starting and Financing a Small Business [Register](#)

Wednesday, November 16, 2016 6:00 PM to 8:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources.

Speaker: Sonia E. Wilson

Location: [Ascension Parish Library - Gonzales Branch, Gonzales](#)

Shop Small 2016

Thursday, November 17, 2016 8:00 AM to 5:00 PM, 1 sessions ending Saturday, November 26

Topic: Marketing and Sales

In 2015, a record number of Neighborhood Champions across the country rallied their communities for Small Business Saturday®. This Nov 26, join the celebration and keep the momentum going by taking part of Shop Small Saturday! Want your business to be a part of the action? Let us know, and we will personally come and visit you with goodies for the event.

Location: [LSBDC at University of Louisiana Monroe: Main Office, Stubbs Hall, *Monroe](#)

Tax Update Workshop [Register](#)

Thursday, November 17, 2016 9:00 AM to 1:00 PM

Topic: Tax Planning

Representatives from the Internal Revenue Service and the Louisiana Department of Revenue will address recent updates affecting how tax preparers and practitioners do business. Topics will include:

wage reporting, electronic services, new adjusted 94X forms, due diligence, and more. 2015 updates for tax preparers, CPAs (Certified Public Accountants) and EAs (Enrolled Agents) will be presented in a classroom setting. Questions and comments are encouraged. The cost is \$15 per person (cash or money order)/payable at the door.

Location: [East Baton Rouge Parish Goodwood Library, Baton Rouge, LA 70806](#)

Global Entrepreneurship Week (GEW) - #NorthshoreMILLS Northshore Millennial Meetup - Hammond [Register](#)

Thursday, November 17, 2016 11:30 AM to 12:30 PM

Topic: Managing a Business

Global Entrepreneurship Week Event! Join Southeastern's LSBDC on 11/17 as we share tips to help you start and grow your business. Let's link up via social media #NorthshoreMILLS or join us in the student union 1st floor near the pool tables. Topics of Discussion will include: -Why are you in business? -What is your goal? -Are you working with the right people to make your business work? -Are you in the right location to make your business work? Does location matter for your business? -Is now the right time for your business? -Do you have the skills or support to make this business work? -AND ANY OTHER BUSINESS QUESTIONS YOU MAY HAVE! We want to help you and give you tools to grow your venture!

Speaker: Louisiana SBDC at Southeastern Louisiana University

Location: [Southeastern Student Union - Ballroom, Hammond](#)

(Events & Workshops Continued)

Cash is King: Improving the Cash Flow [Register](#)

Thursday, November 17, 2016 3:00 PM to 5:00 PM

Topic: Not Set

Cash is King! Have you ever wondered why cash is always short through sales? This workshop is for you! It will show you the importance of strong cash flow and show you how to estimate and predict. Seating is limited!

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

Fee: \$ 10.00

Letting of 10/12/20166

For more information on lettings or to download construction documents, visit: <http://wwwapps.dotd.la.gov/engineering/lettings/>

Proposal: H.000351.6 DIST 61 BRIDGE DECK JOINT & MISC REPAIRS

DBE Goal: 12%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: hydroblasting, milling asphalt pavement, grinding concrete pavement, asphalt pavement, latex modified concrete overlay, polymer concrete, polyester concrete, bridge repairs and related work.

Parish(es): District 61

Federal Number: H000351

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.002048.6 LA 82 BRIDGES NEAR ESTHER

DBE Goal: 13%

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: clearing and grubbing, grading, drainage structures, cold planing asphaltic concrete, class ii base course, lime treatment, superpave asphaltic concrete overlay, bridge replacement, and related work.

Parish(es): Vermilion

Route(s): LA 82

Federal Number: H002048

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.002622.6 ARKANSAS ROAD (CALDWELL ROAD - LA 143)

DBE Goal: 15%

OJT Goal: 9 Trainees

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: clearing and grubbing, grading, drainage structures, pavement patching, subgrade treatment, class ii base course, drilled shaft foundations, traffic signalization, alternates for superpave asphaltic concrete or portland cement concrete pavements and related work.

Parish(es): Ouachita

Route(s): LA 616

Federal Number: H002622

Estimated Construction Cost: \$30,000,000 to \$50,000,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.002901.6-R1 CAJUN COAST TRAIL-HEAD

Local Public Agency project

DBE Goal: 8%

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: clearing and grubbing, grading, drainage structures, class ii base course (stone), portland cement concrete pavement, drilled shaft foundations, lighting, sheet piling, additive alternate 1: landscaping; and related work.

Parish(es): St. Mary

Route(s): US 90

Federal Number: H002901

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.003003.6 I-10: EAST JCT. I-49 TO LA 328

DBE Goal: 7%

OJT Goal: 17 Trainees

Specbook: 2016

CONFERENCE NOTICE TO CONTRACTORS PRE-BID CONFERENCE (MANDATORY ATTENDANCE) A mandatory pre-bid conference for this project for all prospective bidders will be held at LA DOTD Headquarters Auditorium, 1201 Capitol Access Rd., Baton Rouge, LA 70802 on Tuesday, November 1, 2016 from 1:00 pm until 3:00 pm. All prospective bidders are required to attend.

2016 Louisiana Standard Specifications for Roads and Bridges

Description of work: clearing & grubbing, grading, median barrier, removal of bridges, drainage structures, subgrade layer, class ii base course, pccp, drilled shaft

foundations, precast concrete piles, precast- prestressed concrete girder span bridges, signage, lighting, electrical system weigh-in-motion; alternate aa 1: portland cement concrete pavement; alternate aa 2: asphalt concrete pavement and related work.

Parish(es): Lafayette; St. Martin

Route(s): I-10; LA 728-1

Federal Number: H003003

Estimated Construction Cost: \$125,000,000 to \$150,000,000

Construction Proposal Documents

Proposal: H.006484.6 LEGER ROAD SIDEWALK SAFE ROUTES TO SCHOOL

Local Public Agency project

SBE Goal: 4%

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: clearing and grubbing, grading, drainage structures, portland cement concrete pavement (crossovers & turnouts), concrete walks & drives, fencing, and related work.

Parish(es): Calcasieu

Federal Number: H006484

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

Proposal: H.008265.6 SUGARHOUSE RD. RE-CONSTRUCTION

DBE Goal: 6%

OJT Goal: 2 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT: In the event asphalt is selected as the Class II Base Course, this project will serve as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the

(Lettings Continued)

construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: grading, drainage structures, class ii base course, lime treatment, portland cement concrete pavement, and related work.

Parish(es): Rapides

Federal Number: H008265

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

Proposal: H.008369.6 US 11 AT CLEO ROAD

DBE Goal: 10%

Specbook: 2006

ASPHALT PILOT PROJECT: In the event asphalt is selected as the Class II Base Course, this project will serve as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: clearing and grubbing, grading, lime treatment, drainage structures, class ii base course (asphalt), cold planing asphaltic concrete pavement, asphaltic concrete pavement, portland cement concrete pavement, landscaping, and related work.

Parish(es): St. Tammany

Route(s): US 11

Federal Number: H008369

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.009028.6 AIRLINE PARK BLVD: W METAIRIE - 0.4 M N

DBE Goal: 11%

OJT Goal: 2 Trainees

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: grading, drainage structures, pavement patching, class ii base course, traffic maintenance superpave asphaltic concrete, portland cement concrete pavement, cofferdams, pumping station, and related work.

Parish(es): Jefferson

Federal Number: H009028

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.009277.6 GRAMBLING SR2S PROJECT

Local Public Agency project

SBE Goal: 4%

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: sidewalks, grading, drainage structures, pavement markings and related work.

Parish(es): Lincoln

Federal Number: H009277

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.010916.6 PRIEN LAKE RE-DECK & SAFETY IMPROVEMENTS

DBE Goal: 6%

OJT Goal: 6 Trainees

Specbook: 2006

CONFERENCE NOTICE TO CONTRACTORS PRE-BID CONFERENCE (MANDATORY ATTENDANCE) A mandatory pre-bid conference for this project for all prospective bidders will be held at DOTD Auditorium on October 5, 2016 beginning 10:00 AM. All prospective bidders are required to attend.

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: clearing and grubbing, grading, removal of bridge deck(hydroblast), cold planing asphaltic concrete, subgrade treatment, superpave asphaltic concrete overlay, asphaltic concrete (sma) wearing course, drilled shaft foundations, roadway lighting, structural concrete, structural metalwork, bridge repairs, temporary queue detection system and related work.

Parish(es): Calcasieu

Route(s): I-210 & I-10

Federal Number: H010916

Estimated Construction Cost: \$30,000,000 to \$50,000,000

Construction Proposal Documents

Proposal: H.011197.6 DENHAM SPRINGS SRTS PROJECT - NORTHSIDE

Local Public Agency project

SBE Goal: 6%

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: grading, drainage structures, sidewalks, and related work.

Parish(es): Livingston

Federal Number: H011197

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

Proposal: H.011322.6 US 61-X: FLORIDA ST - PHLOX AVENUE

DBE Goal: 8%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: grading, drainage structures, milling asphalt pavement, pavement patching, class ii base course, asphalt concrete pavement, and related work.

Parish(es): East Baton Rouge

Route(s): US 61

Federal Number: H011322

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.011435.6 US 11 IMPROVEMENTS AT SCHNEIDER CANAL

DBE Goal: 11%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

(Lettings Continued)

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: clearing and grubbing, grading, drainage structures, milling asphalt pavement, class ii base course, asphalt concrete, portland cement concrete pavement, cofferdams, temporary mechanically stabilized earth wall, and related work.

Parish(es): St. Tammany

Route(s): US 11

Federal Number: H011435

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.011729.6 NATCHITOCHEs STREET REHABILITATION

Local Public Agency project

SBE Goal: 4%

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: pavement patching, cold planing asphaltic concrete, superpave asphaltic concrete overlay, and related work.

Parish(es): Ouachita

Federal Number: H011729

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

Proposal: H.011873.6 LA 30: LEFT TURN LANE AT VETERANS BLVD

SBE Goal: 5%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT

PILOT SPECIAL PROVISION.

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: clearing and grubbing, grading, class ii base course (asphaltic concrete), subgrade layer, portland cement concrete pavement, concrete curb, and related work.

Parish(es): Ascension

Route(s): LA 30

Federal Number: H011873

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

Proposal: H.011934.6 LA 10: AMITE RIVER SCOUR REPAIR

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: riprap placement and related work

Parish(es): St. Helena

Route(s): LA 10

Federal Number: H011934

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.012104.6 US 167: LA 1250 - US 165

DBE Goal: 4%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: grading, milling asphalt concrete, pavement patching, asphalt concrete overlay and related work.

Parish(es): Rapides

Route(s): US 167

Federal Number: H012104

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.012166.6 PARISHWIDE A.S.T. - TENSAS

DBE Goal: 4%

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: pavement patching, asphaltic surface treatment, and related work.

Parish(es): Tensas

Route(s): LA 568; LA 573; LA 605; LA 892

Federal Number: H012166

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Bid Results for the Letting of 10-12-2016

The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Monday, October 31, 2016, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382

H.001413.6 (DBE Goal Project) LA 18(4TH ST.EXT.-BURMASTER(GRETNA)

CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, LIME TREATMENT, ASPHALT CONCRETE OVERLAY, PORTLAND CEMENT CONCRETE PAVEMENT, LIGHTING, DRILLED SHAFT FOUNDATIONS, LANDSCAPING, AND RELATED WORK.

Parish(es): Jefferson

Route(s): LA 18

Federal Number: H001413

Estimated Construction Cost: \$8,105,008.47

Apparent Low Bidder:

BARRIERE CONSTRUCTION CO., LLC.

1910 PETERS RD

HARVEY, LA 70058

(504)581-7283

\$7,266,566.71

H.002262.6 (DBE Goal Project) DRAIN CANAL BRIDGE ON LA. 45

CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, CLASS II BASE COURSE, LIME TREATMENT, ASPHALT CONCRETE PAVEMENT, DETOUR ROADS AND BRIDGING, PRECAST CONCRETE PILES, CONCRETE SLAB SPAN BRIDGE, STRUCTURAL METALWORK, AND RELATED WORK.

Parish(es): Jefferson

Route(s): LA 45

Federal Number: H002262

Estimated Construction Cost: \$1,178,129.22

Apparent Low Bidder:

JB JAMES CONSTRUCTION LLC

PO BOX 14271

BATON ROUGE, LA 70898

(225)927-3131

\$1,586,565.31

H.007265.6 (DBE Goal Project) ST. CHARLES AVE (LA AVE - CALLIOPE ST)

GRADING, COLD PLANING ASPHALT CONCRETE, PAVEMENT PATCHING, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, TEMPORARY DETOUR ROAD, CONCRETE CURB BARRIER, AND RELATED WORK.

Parish(es): Orleans

Federal Number: H007265

Estimated Construction Cost: \$3,944,548.98

Apparent Low Bidder:

Boh Bros. Construction Co., LLC.

PO BOX 53266

NEW ORLEANS, LA 70153

(504)827-7616

\$3,604,954.90

H.007393.6 (SBE Goal Project) HISTORIC MANSURA TRAIN DEPOT MUSEUM

BUILDING RENOVATES, ADDITIVE ALTERNATE 1: RENOVATE FREIGHT AREA; ADDITIVE ALTERNATE 2: TRACK LIGHTING; ADDITIVE ALTERNATE 3: FURNISH AND INSTALL BOLLARDS; AND RELATED WORK.

Parish(es): Avoyelles

Federal Number: H007393

Estimated Construction Cost: \$466,785.00

Apparent Low Bidder:

Scallan Contractors, Inc.

205 N Washington Street

Marksville, LA 71351

(318)253-7120

\$377,000.00

(Bid Results Continued)

H.007939.6 (DBE Goal Project) Indian Bayou Bridge & Approaches

CLEARING AND GRUBBING, WICK DRAINS, EXCAVATION AND EMBANKMENT, DARINAGE STRUCTURES, SUB-GRADE TREATMENT, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE, PRECAST CONCRETE PILING, PRECAST PRESTRESSED CONCRETE GIRDER, TEMPORARY DETOUR ROAD, BRIDGE REPAIRS AND RELATED WORK.

Parish(es): Calcasieu
 Route(s): LA 378-SPUR
 Federal Number: H007939
 Estimated Construction Cost: \$4,951,147.96

Apparent Low Bidder:
 L & A Contracting Co.
 PO BOX 16749
 HATTIESBURG, MS 39404-6749
 (601)264-2100
 \$5,752,419.22

H.009749.6 (DBE Goal Project) WALKER SIDEWALK, PH 3
 CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, ASPHALT CONCRETE, SIDEWALKS, AND RELATED WORK.

Parish(es): Livingston
 Route(s): LA 1027 & LA 447
 Federal Number: H009749
 Estimated Construction Cost: \$805,481.30

Apparent Low Bidder:
 KORT's CONSTRUCTION SERVICES, INC.
 2182 MANTON DRIVE
 COVINGTON, LA 70433
 (985)898-0932
 \$844,827.90

H.009764.6 (DBE Goal Project) NEW ORLEANS CITY PARK MARCONI MULTI-USE PATH

CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, CONCRETE WALK, ASPHALT CONCRETE PAVEMENT, LANDSCAPING, AND RELATED WORK.

Parish(es): Orleans
 Federal Number: H009764
 Estimated Construction Cost: \$776,950.48

Apparent Low Bidder:

Command Construction Industries LLC
 3206 N TURNBULL DR
 METAIRIE, LA 70002
 (504)887-8795
 \$698,888.00

H.010055.6 (DBE Goal Project) CHERRY WITCHIE & N. CARPENTER ROAD BRIDGES

CLEARING AND GRUBBING, GRADING, CLASS II BASE COURSE (CRUSHED STONE), SUPERPAVE ASPHALTIC CONCRETE, PRECAST CONCRETE PILES, PRECAST PRESTRESSED CONCRETE GIRDER SPANS BRIDGE, STRUCTURAL METALWORK, AND RELATED WORK.

OJT Goal: 1 Trainees
 Parish(es): Allen
 Federal Number: H010055
 Estimated Construction Cost: \$3,088,881.00

Apparent Low Bidder:
 WL Bass Construction Inc.
 420 Highway 80 East
 MONROE, LA 71203
 (318)355-3901
 \$2,649,176.00

H.010363.6 (DBE Goal Project) LA 34: 2608' SOUTH OF LA 1236 TO LA 126

GRADING, DRAINAGE STRUCTURES, PAVEMENT PATCHING, IN-PLACE CEMENT STABILIZED BASE COURSE, MILLING ASPHALT PAVEMENT, ASPHALT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Winn
 Route(s): LA 34
 Federal Number: H010363
 Estimated Construction Cost: \$1,698,686.35

Apparent Low Bidder:
 D & J CONSTRUCTION CO., LLC
 PO BOX 1889
 WEST MONROE, LA 71294
 (318)388-2764
 \$1,406,727.88

(Bid Results Continued)

H.010941.6 (DBE Goal Project) RATCLIFF ROAD BRIDGES OVER DUCK CREEK & OVER FERRY BAYOU

SITE NO. 1: CLEARING AND GRUBBING, BRIDGE REMOVAL, DRAINAGE STRUCTURES, CLASS II BASE COURSE (STONE), PRECAST CONCRETE PILES, PRECAST PRESTRESSED CONCRETE QUAD BEAM GIRDER CLASS P (HPC) SPAN BRIDGE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT AND RELATED WORK. SITE NO. 2: CLEARING AND GRUBBING, BRIDGE REMOVAL, CLASS II BASE COURSE (STONE), PRECAST CONCRETE PILES, PRECAST PRESTRESSED CONCRETE QUAD BEAM GIRDER CLASS P (HPC) SPAN BRIDGE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Catahoula

Federal Number: H010941

Estimated Construction Cost: \$2,427,033.00

Apparent Low Bidder:

WL Bass Construction Inc.

420 Highway 80 East

MONROE, LA 71203

(318)355-3901

\$2,275,487.00

H.011217.6 DEMOLITION OF 9-MILE TURNAROUND SPANS

REMOVAL BRIDGE SPANS AND RELATED WORK

Parish(es): St. Tammany

Federal Number: H011217

Estimated Construction Cost: \$2,084,915.00

Apparent Low Bidder:

L & A Contracting Co.

PO BOX 16749

HATTIESBURG, MS 39404-6749

(601)264-2100

\$2,517,358.40

H.011450.6 (DBE Goal Project) LA70 REHABILITATION(LA 22 – ST JAMES PL)

GRADING, DRAINAGE STRUCTURES, MILLING CONCRETE PAVEMENT, CLASS II BASE COURSE (STONE OR RECYCLED PCC), LIME TREATMENT, ASPHALT CONCRETE PAVEMENT, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Ascension

Route(s): LA 70

Federal Number: H011450

Estimated Construction Cost: \$3,430,269.41

Apparent Low Bidder:

Barriere Construction Co., LLC

PO BOX 1576

BOUTTE, LA 70039

(985)785-7700

\$2,710,926.10

H.011587.6 (DBE Goal Project) LA 87: LA 320 - LA 3182

DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, PAVEMENT WIDENING, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Iberia

Route(s): LA 87

Federal Number: H011587

Estimated Construction Cost: \$2,935,385.11

Apparent Low Bidder:

Diamond B Construction Co., L.L.C.

PO BOX 7618

ALEXANDRIA, LA 71306

(318)427-1300

\$2,149,560.36

H.011782.6 LA 438: LA 21 - OLD COLUMBIA RD.

GRADING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, IN-PLACE CEMENT TREATED BASE COURSE, ASPHALT CONCRETE, AND RELATED WORK.

Parish(es): Washington

Route(s): LA 438

Estimated Construction Cost: \$1,849,141.82

Apparent Low Bidder:

HUEY P. STOCKSTILL, LLC

130 HUEY STOCKSTILL ROAD

PICAYUNE, MS 39466

(601)798-2981

\$1,162,386.45

(Bid Results Continued)

**H.011840.6 (DBE Goal Project) LA 44 PAVEMENT PRESER-
VATION**

GRADING, MILLING ASPHALT CONCRETE, MILLING CON-
CRETE PAVEMENT, PAVEMENT PATCHING, CLASS II
BASE COURSE (STONE), ASPHALT CONCRETE OVERLAY
AND RELATED WORK.

Parish(es): Ascension

Federal Number: H011840

Estimated Construction Cost: \$533,645.15

Apparent Low Bidder:

Command Construction Industries LLC

3206 N TURNBULL DR

METAIRIE, LA 70002

(504)887-8795

\$694,267.50

**H.012055.6 (SBE Goal Project) LA 311: TURN LANES @
BAYOU COUNTRY S.C.**

GRADING, CLASS II BASE COURSE (ASPHALTIC CON-
CRETE), MILLING ASPHALT PAVEMENT, ASPHALT CON-
CRETE OVERLAY AND RELATED WORK.

Parish(es): Terrebonne

Route(s): LA 311

Federal Number: H012055

Estimated Construction Cost: \$371,480.04

Apparent Low Bidder:

Barriere Construction Co., LLC

PO BOX 1576

BOUTTE, LA 70039

(985)785-7700

\$286,203.65

**H.012194.6 (DBE Goal Project) US 167: CABLE BARRIERS
RAPIDES PARISH**

CABLE BARRIER, AND RELATED WORK.

Parish(es): Rapides

Route(s): US 167

Federal Number: H012194

Estimated Construction Cost: \$969,654.61

Apparent Low Bidder:

Progressive Construction Co., LLC

PO BOX 11594

ALEXANDRIA, LA 71315-1594

(318)473-9522

\$1,100,842.80

H.012419.6 (DBE Goal Project) US 80 EROSION & HEADWALL
FAILURE - CALHOUN
BOX CULVERT REPAIR AND RELATED WORK.

Parish(es): Ouachita

Route(s): US 80

Federal Number: H012419

Estimated Construction Cost: \$676,674.47

Apparent Low Bidder:

RMK Construction Company LLC

4278 HWY 113

SUGARTOWN, LA 70662

(337)328-7505

\$515,254.90

**H.012444.6 (SBE Goal Project) LA 3132 EB TO I-49 NB
RAMP REPAIRS**

MECHANCIALLY STABILIZED EARTH WALL REPAIR AND
RELATED WORK.

Parish(es): Caddo

Route(s): I-49

Federal Number: H012444

Estimated Construction Cost: \$198,565.75

Apparent Low Bidder:

Progressive Construction Co., LLC

PO BOX 11594

ALEXANDRIA, LA 71315-1594

(318)473-9522

\$249,584.25

**H.012475.6 (SBE Goal Project) LA 15 CULVERT FAILURE
DRAINAGE REPAIR**

Parish(es): Ouachita

Route(s): LA 15

Federal Number: H012475

Estimated Construction Cost: \$153,303.12

Apparent Low Bidder:

RMK Construction Company LLC

4278 HWY 113

SUGARTOWN, LA 70662

(337)328-7505

\$143,554.70



Mission:

Our mission is to be the best in providing the highest quality of service in the commercial truck and transportation industry by being the most professional, timeliest and safest in the business.

Who we are:

Frederick Demore, LLC is a commercial trucking and transportation company established in 2011. Our specialization is in flatbed hauling; however, we have the capability to transport freight utilizing “power only,” container and refrigerated freight.

Our service includes timely pick-up of freight, inspection and weighing and safe, on-time delivery of freight. Our trailers are fully equipped with pipe pins to securely transport pipe and other similar freight up to 48,000lbs. We also accommodate tarping of freight when requested. Since safety and the needs of our customers are our priority, we conduct pre and post trip inspections of freight and have company standards in place to ensure all aspects of safety are met according to the Department of Transportation.

Experience:

The owner of the company has eight solid years of commercial truck driving experience and logistics, which include long distance hauling of time sensitive freight, hauling tankers transporting hazardous materials and flatbed hauling of heavy equipment. Over 800,000 miles driven with a motor vehicle report with CSA score of zero.

Professional Memberships:

Owner Operator Independent Driver Association (OOIDA)

Business Certifications:

- 1-Small Business Administration 8(a)
- 2-State and Local Disadvantage Enterprise (SLDBE), City of New Orleans
- 3-Louisiana Unified Certification Program (LAUCP) DBE certified
- 4-Small & Emerging Business Enterprise (SEBD)

Primary NAICS Codes:

484110 484122 484220 484230
B65

DUNS # 079384078

Motor Carrier # 976239



Contact:

Jayson Blunt | 901-218-0427 | jaysonblunt@frederickdemore.com

Newly DBE Certified Firms

Firm Name	OWNER'S NAME	PHONE #	EMAIL ADDRESS
Amigo Fire Protection	Sylvia Villanueva	214-780-4710	amigoservices@sbcglobal.net
Landmark Civil Services	Julie Garrard	863-967-3992	julieg@garrardinc.com
Mpact	Spurgeon Robinson	866-361-7611	srobinson@mpact-consulting.com
HR Consultants	Jonna Contacos-Sawyer	814-266-3818	jonna@hrconsults.com
Gibson Services	Gregory Gibson	504-534-7544	gibsonservicesllc@yahoo.com
Northern Real Estate Urban Ventures	Gina Merritt	202-460-0468	gmerritt@nreuv.com
Truman Trucking	Jamesina McQuarters	504-812-7241	trumantruckingllc@gmail.com
Skyplex Trucking	Brian Jones	318-581-3960	brian@skyplextrucking.com
Bayou Creek Contractors	Scott Welch	318-218-6500	scott@bayoucreek.net
Toro Tree Experts	Tony Robins	225-636-1160	torotreeexperts@gmail.com
NuDrain	Darrell Mathieu	504-321-3627	darrell@nudrainlouisiana.com
Can't Be Beat Fence & Construction	Meredith Anderson	228-255-9040	meredith@cbbfc.com
Chief Builders	Ronald Ortego	504-234-3188	rorteg4@gmail.com

LA DOTD DBE Program Contact Information



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5745 Essen Lane, Suite 200

Baton Rouge, Louisiana 70810

Office: 225.769.3400

Fax: 225.769.3596

Website: www.SJBGroup.com

What can SJB Group do for YOU?

SJB Group, LLC can provide **free assistance** to certified LADOTD DBE firms in the following areas:

- By **preparing company business cards, profile sheets**, and providing information on recommended target areas for your marketing efforts.
- By acting as a **liaison between the DBE Contractor and Prime Contractor** for project information, and in problems occurring on the jobsite.
- By informing of **upcoming LA DOTD lettings**, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.
- By providing **assistance and guidance** on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.
- By helping with **office computer operations** to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.
- By **assisting in financial areas** such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.